

Selling your home?

Get a great return on your investment

Building a personal relationship with you is something I enjoy. I always take extra time getting to know all about you, your goals and what you want to accomplish from the sale.

To begin this process, I meet with you, evaluate your home and make suggestions about what is necessary to sell it. We discuss how soon you need to sell your home, how much you want to sell for and I answer three important questions for you:

1. What will your home sell for in today's market
2. How long will it take to sell
3. Am I qualified to handle the sale of your house

I believe that 80% of the sale is determined by what price you list for. I will use the latest information about today's market to determine the best possible price to list for and give you the best return.

How many days it takes on average to sell, what percentage of the listed price I negotiate for you, and my selling history are all important questions I will answer, to assure you I am the right person to sell your home for you.

I then put together all the paperwork; I promote your home, show it for you, negotiate the offers, and complete the sale.

Throughout every step of the way I make myself available to you. From start to finish, my commitment is to ensure that you are completely satisfied with the outcome of the sale and enjoy a smooth transition to your new home.

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I take pride in helping you get your house ready for sale. The bottom line is that well kept homes, properly priced in the beginning, always get you a fast sale for the best price. Because this is such an important transaction that involves the whole family and your future, I take special care in helping you prepare for every step of the process.



Home *Buying*

Purchasing your home is a highly emotional process, involving details that can seem overwhelming at times. It is my commitment to be available to you each step of the way, making everything easier, and answering all your questions.

Buying a home?

Lets go and buy a house together

Each person has a different vision of their perfect home and my job is to find a match that will make everyone happy. To start off, I sit down with you and learn about your goals and how I can guide you to make a wise buying decision. We discuss:

How much money you want to spend
When you need to move
How long you plan to stay

Whether the house is for living or for an investment, If you need extra room for starting a family Finance

Then we start searching for properties. With access to a computerized system (MLS), I am notified within hours of when a new home becomes available. As we begin viewing houses, I find out what you like and don't like and this helps me refine the search for the next showing.

When you decide on a property, I recommend a price for you to offer. Because I have the experience and knowledge of the present market, I can advise you of the best price. I then take you through the process of:

Getting the offer accepted
Due diligence

Understanding contracts
Getting settled into your new home

You will find that my style is distinctive in the sense that I am there for you above and beyond what you expect. From the start I take a personal interest in your happiness and well being, and make sure you and your family get the dream home you deserve.



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